## NATIONAL BANK OF OMAN (SAOG) – UAE BRANCHES

FINANCIAL STATEMENTS

**31 DECEMBER 2017** 



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FINANCIAL STATEMENTS

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## Financial statements 31 December 2017

Contents	Page
Independent auditors' report	1 - 3
Statement of financial position	4
Statement of profit or loss and other comprehensive income	5
Statement of changes in equity	6
Statement of cash flows	7
Notes to the financial statements	8 - 39



## REPORT OF THE MANAGEMENT

We are pleased to submit this report and the audited financial statements of National Bank of Oman (SAOG) - United Arab Emirates Branches (the "Branches") for the year ended 31

Incorporation and registered offices

'National Bank of Oman SAOG (the "Bank" or the "Head Office") was established in the Sultanate of Oman in 1973 as a joint stock company and is engaged in retail banking, wholesale banking and investment banking services. The Bank in United Arab Emirates ("UAE") operates with two branches i.e. Abu Dhabi and Dubai (the "Branches") under a commercial bank licence granted by the UAE Central Bank. The registered office of the Branches is P.O. Box 3822, Abu Dhabi, UAE. Abu Dhabi Branch started its operation in 1976. Dubai Branch started its operation

Financial position and results

The financial position and results of the Branches for the year ended 31 December 2017 are set out in the accompanying financial statements.

The Branches recorded a total operating income of AED 68.96 million during the year ended 31 December 2017 (2016: AED 100.42 million) and incurred a net loss of AED (99.57) million for the year ended 31 December 2017 (2016: a net loss of AED 21.92 million).

Signed on behalf of the Management

Sayyid Wasfi Jamshid Al Said Acting Chief Executive Officer

2018



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## INDEPENDENT AUDITORS' REPORT TO THE DIRECTORS OF NATIONAL BANK OF OMAN (SAOG) - UNITED ARAB EMIRATES BRANCHES

## Report on the audit of the financial statements

## Opinion

We have audited the financial statements of National Bank of Oman (SAOG) - United Arab Emirates Branches (the "Branches"), which comprise the statement of financial position as at 31 December 2017, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Branches as at 31 December 2017 and its financial performance and its cash flow for the year then ended in accordance with International Financial Reporting Standards ("IFRS").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Branches in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (the "IESBA Code") together with the ethical requirements that are relevant to our audit of the financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and in compliance with the applicable provisions of the UAE Federal Law No (2) of 2015, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Branches' ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Branches' or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Branches' financial reporting process.



## INDEPENDENT AUDITORS' REPORT TO THE DIRECTORS OF NATIONAL BANK OF OMAN (SAOG) - UNITED ARAB EMIRATES BRANCHES (continued)

## Report on the audit of the financial statements (continued)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Branches internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Branches ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Branches to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



## INDEPENDENT AUDITORS' REPORT TO THE DIRECTORS OF NATIONAL BANK OF OMAN (SAOG) - UNITED ARAB EMIRATES BRANCHES (continued)

## Report on other legal and regulatory requirements

As required by the UAE Federal Law No. (2) of 2015, we report that:

- i) the Branches have maintained proper books of account;
- ii) we have obtained all the information we considered necessary for the purposes of our audit;
- the financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No. (2) of 2015;
- iv) the financial information included in the management's report is consistent with the books of account of the Branches;
- v) investments during the year ended 31 December 2017, if any, are disclosed in note 9 to the financial statements;
- vi) note 25 reflects material related party transactions and the terms under which they were conducted;
- vii) based on the information that has been made available to us, nothing has come to our attention which causes us to believe that the Branches have contravened during the financial year ended 31 December 2017 any of the applicable provisions of the UAE Federal Law No. (2) of 2015 which would have a material impact on its activities or its financial position as at 31 December 2017; and
- viii) there were no social contributions made during the year ended 31 December 2017.

Further, as required by the U.A.E Union Law No. (10) of 1980, we report that we have obtained all the information and explanations we considered necessary for the purposes of our audit.

For Ernst & Young

Signed by: Ali Eltilib

Partner

Registration No.: 1118

27 May 2018

Dubai, United Arab Emirates

## National Bank of Oman (SAOG), UAE Branches STATEMENT OF FINANCIAL POSITION As at 31 December 2017

	Notes	2017 AED'000	2016 AED '000
Assets			-122 000
Cash and balances with the UAE Central Bank	-		
Due from banks	7	183,012	245,336
Due from Head Office and overseas branches	8	105,794	155,671
Customers' indebtedness for acceptances	25	37,513	264,881
Loans and advances to customers	28	34,201	94,330
Investment securities	4(b)	957,955	1,901,903
Property and equipment	9	85,425	83,638
Deferred tax asset	10	5,302	4,643
Other assets	22	57,316	11,545
	11	9,863	10,545
Total assets			
		1,476,381	2,772,492
Liabilities			
Due to banks, Head Office and overseas branches	26	_	
Deposits from customers	26	702,435	1,336,090
Liabilities under acceptances	12	395,803	907,089
Other liabilities	28	34,201	94,330
Total liabilities	13	26,836	17,461
Total habilities		1,159,275	2,354,970
Equity			
Branch capital	4.4		
Legal reserve	14	325,375	325,375
(Accumulated losses) / retained earnings	15	29,061	29,061
Fair value reserve		(64,182)	35,390
Total equity		(448)	396
		289,806	390,222
Funding from Head Office			
Placement from Head Office	16.00		
	16, 25	27,300	27,300
Total equity and funding from Head Office		317,106	417,522
Total Liabilities, Equity and Funding from Head Office		1,476,381	2,772,492
		<del></del>	
Commitments and contingent liabilities	27	219,061	367,228

Sayyid Wasfi Jamshid Al Said Acting Chief Executive Officer

Khalid Al Riyami Country Head JUAE

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME For the year ended 31 December 2017

	Notes	2017 AED '000	2016 AED '000
Operating income Interest income Interest expense	17 17	83,755 (26,888)	105,047 (27,799)
Net interest income	17	56,867	77,248
Net fees and commission income	18	8,596	17,591
		65,463	94,839
Net foreign exchange gain Other operating income	19	2,164 1,332	3,372 2,207
Total operating income		68,959	100,418
Operating expenses Staff costs Depreciation Other operating expenses	10 20	(25,280) (1,260) (18,831)	(24,421) (1,106) (12,931)
Total operating expenses		(45,371)	(38,458)
Profit from operations before impairment losses		23,588	61,960
Net impairment charge	4(b)	(147,975)	(89,359)
Loss before income tax		(124,387)	(27,399)
Income tax, net	21	24,815	5,480
Net Loss for the year		(99,572)	(21,919)
Other comprehensive income to be classified to profit or loss in subsequent periods			
Net loss on AFS securities Gain reclassified to profit and loss on disposal of AFS securities		69 (913)	174 -
Other comprehensive (loss) / income for the year		(844)	174
Total comprehensive loss		(100,416)	(21,745)

## STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2017

	Share capital AED'000	Legal reserve AED'000	Retained earnings AED'000	Fair value reserve AED'000	Total AED'000
At 1 January 2016	200,375	29,061	57,309	222	286,967
Capital injected during the year (Note 14)	125,000	-	-	+	125,000
Loss for the year	#0		(21,919)	28	(21,919)
Other comprehensive income	<b>2</b> 9			174	174
Total comprehensive loss			(21,919)	174	(21,745)
At 31 December 2016	325,375	29,061	35,390	396	390,222
At 1 January 2017	325,375	29,061	35,390	396	390,222
Loss for the year		=	(99,572)	259	(99,572)
Other comprehensive loss		:50:	776	(844)	(844)
Total comprehensive loss			(99,572)	(844)	(100,416)
At 31 December 2017	325,375	29,061	(64,182)	(448)	289,806

## STATEMENT OF CASH FLOWS

For the year ended 31 December 2017

	Notes	2017 AED '000	2016 AED '000
Cash flows from operating activities			
Loss before income tax		(124,387)	(27,399)
Adjustments for:			, , ,
Depreciation	10	1,260	1,106
Impairment charges	4(b)	163,294	95,971
Provision from credit losses write back		(445)	÷
Provision for employees' end of service benefits		1,212	1,009
Amortisation of premium		1,746	2,110
Gains from sale of investment securities		(913)	
•		41,767	72,797
Changes in:		#00 <#4	10.055
Loans and advances to customers		780,654	10,057
Other assets		682	(2,407)
Due to banks, Head Office and overseas branches		(380,664)	238,527
Statutory reserve with CB UAE		24,304	(4,565)
Deposits from customers Other liabilities		(511,286)	(330,511)
Other habilities		2,499	(1,877)
		(42,044)	(17,979)
Income tax paid	21	(14,021)	(8,941)
End of service benefits paid		(1,232)	(755)
Net cash used in operating activities		(57,297)	(27,675)
Cash flows from investing activities			
Purchase of property and equipment	10	(1,919)	(2,770)
Purchase of investment securities	10	(38,126)	(2,770)
Proceeds from sale of investment securities		35,081	#
Net cash used in investing activities		(4,964)	(2,770)
Cash flows from financing activity			
Increase in branch capital	14		125,000
			105,000
Net cash from financing activity		·	125,000
Net (decrease) / increase in cash and cash equivalents		(62,261)	94,555
Cash and cash equivalents at 1 January		278,530	183,975
Cash and cash equivalents at 31 December	24	216,269	278,530

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 1 Legal status and activities

National Bank of Oman SAOG (the "Bank" or the "Head Office") was established in the Sultanate of Oman in 1973 as a joint stock company and is engaged in retail banking, wholesale banking and investment banking services. The Bank in the United Arab Emirates ("UAE") operates with two branches i.e. Abu Dhabi and Dubai (the "Branches") under a commercial bank licence granted by the UAE Central Bank. The registered office of the Branches is P.O. Box 3822, Abu Dhabi, UAE. Abu Dhabi Branch started its operation in 1976. Dubai Branch started its operation in December 2013.

During the year 2016, the Bank obtained license for a branch in Jebel Ali to operate as electronic banking unit, which is yet to start its operations at the reporting date.

The principal activities of the Branches are the granting of loans, advances and the provision of other commercial banking services.

The Branches employed 67 employees as of 31 December 2017 (31 December 2016: 74 employees).

The financial statements were authorised for issue by the Branches' management on 27 May 2018.

## 2 Basis of preparation

## 2.1 Statement of compliance

These financial statements have been prepared on an ongoing basis in accordance with the International Financial Reporting Standards (IFRSs) issued by International Accounting Standards Board (IASB) and the requirements of applicable laws in the UAE.

## 2.2 Basis of measurement

The financial statements have been prepared on a historical cost basis except for available-for-sale investments which are measured at fair value.

## 2.3 Functional and presentation currency

These financial statements have been presented using the UAE Dirham ("AED"), which is the functional currency of the Branches. Except as otherwise indicated, financial information presented in AED has been rounded to nearest thousand except when otherwise stated.

## 2.4 Significant accounting judgments and estimates

The preparation of the financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

## Going concern

The Branches' management has made an assessment of the Branches' ability to continue as a going concern and is satisfied that the Branches have the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Branches' ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

## Impairment losses on loans and advances and investment securities

The Branches review their individually significant loans and advances at each reporting date to assess whether an impairment loss should be recorded in the statement of profit and loss account. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. In estimating these cash flows, the Branches make judgments about the borrower's financial situation and the net realisable value of collateral. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 2 Basis of preparation (continued)

## 2.4 Significant accounting judgments and estimates (continued)

## Impairment losses on loans and advances and investment securities

Loans and advances that have been assessed individually and found not to be impaired and all individually insignificant loans and advances are then assessed collectively, in groups of assets with similar risk characteristics, to determine whether provision should be made due to incurred loss events for which there is objective evidence but whose effects are not yet evident. The collective assessment takes into account data input from the loan portfolio (such as credit quality, levels of arrears, credit utilisation, loan to collateral ratios etc.) and concentrations of risks.

In making an assessment of whether an investment is impaired, the Branches consider the following factors:

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.
- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country as well as the intention, reflected in public statements, about the governments' and agencies' willingness to use those mechanisms. This includes an assessment of the depth of those mechanisms and irrespective of the political intent, whether there is the capacity to fulfill the required criteria.

## Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Branches has access at that date. The fair value of a liability reflects its non-performance risk.

When applicable, the Branches measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Branches determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in the consolidated statement of profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

The Branches use the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable; either directly or indirectly; and

Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

Please refer note 9 for valuation hierarchy used by the branches for its investments.

The Bank's financial assets and financial liabilities at amortised cost including held to maturity, are categorised under Level 3 in the fair value hierarchy, as there is no active market for such assets and liabilities.

## Classification of financial assets

On acquisition of financial assets, management decides whether it should be classified as investments at fair value through profit or loss, available for sale, held to maturity or as loans and advances. Further, determining whether or not the market for a quoted financial instrument is active requires judgement based on assessment of the volume/market conditions and availability of ready and regular quotes.

## Deferred tax assets

Deferred tax assets are recognised in respect of tax losses to the extent that it is probable that future taxable profit will be available against which the losses can be utilised. Judgement is required to determine the amount of deferred tax assets that can be recognised, based on the likely timing and level of future taxable profits, together with future taxplanning strategies.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 3 Significant accounting policies

## a) Foreign currency

Foreign currency transactions are recorded at rates of exchange ruling at the value date of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between the amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in the foreign currency translated at the spot exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transactions.

Forward foreign exchange contracts are translated into AED at mid-market rates of exchange at the reporting date. Foreign currency differences arising on translation are recognised in profit or loss. However, foreign currency differences arising from the translation of available-for-sale equity instruments are recognised in other Comprehensive Income.

## b) Revenue recognition

For all financial instruments measured at amortised cost and interest bearing financial assets classified as available-for-sale, interest and similar income and expense are recognised in profit or loss using the effective interest rate. The effective interest rate is the rate that discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Bank estimates cash flows considering all contractual terms of the financial instruments, but not future credit losses.

The calculation of the effective interest rate includes all transaction costs, fees and basis points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented in the statement of profit or loss include:

- interest on financial assets and liabilities measured at amortised cost calculated on an effective interest basis;
   and
- interest on available for sale investment securities calculated on an effective interest basis.

Interest on impaired financial assets is calculated by applying the original effective interest rate of the financial asset to the carrying amount as reduced by any allowance for impairment and is not recognised as interest income (suspended interest).

## c) Fees and commission income

Fees and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income are recognised as the related services are provided.

## d) Leases

## Lease payments - lessee

Payments made under operating leases are recognised in profit or loss on a straight line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease

All of the Bank's operating lease contracts are renewable annually.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 3 Significant accounting policies (continued)

## e) Taxation

### Current tax

Taxation is provided for in accordance with the instructions of the Department of Private Affairs of His Highness Shaikh Zayed Bin Sultan Al Nahyan, dated 11 September 2003 for Abu Dhabi and tax for Dubai Branch is paid in accordance with local regulations for assessment of tax on branches of foreign banks operating in Emirate of Dubai.

Income tax is recognised in the statement of profit or loss for the year. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

## Deferred tax

Deferred tax is provided on temporary differences at the statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognised for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each statement of financial position date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

## f) Financial assets and financial liabilities

## (i) Recognition

The Branches initially recognise loans and advances and deposits on the date on which they are originated. All other financial instruments (including regular-way purchases and sales of financial assets) are recognised on the trade date, which is the date on which the Branches becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

## (ii) Classification and measurement

## Financial assets

The Branches uses the following categories to classify it's financial instruments:

- Loans and receivables;
- · Available-for-sale; and
- Held to maturity

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

- 3 Significant accounting policies (continued)
- f) Financial assets and financial liabilities (continued)
- (ii) Classification and measurement (continued)

## Financial assets (continued)

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Branches does not intend to sell immediately or in the near term.

Loans and receivables include bank balances due from head office and branches, loans and receivables and acceptances.

Loans and receivables are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

## Available-for-sale

Available-for-sale investments are non-derivative investments that are designated as available-for-sale or are not classified as another category of financial assets. Available-for-sale assets are intended to be held for an indefinite period of time and may be sold in future to manage liquidity requirements or in response to market fluctuation in interest rates or pricing of the financial assets

Interest income is recognised in the statement of profit or loss using the effective interest method. Dividend income is recognised in statement of profit or loss when the Branches become entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in statement of profit or loss. Impairment losses are recognised in statement of profit or loss.

Other fair value changes, other than impairment losses, are recognised in other comprehensive income and presented in the fair value reserve within equity. When the investment is sold, the gain or loss accumulated in equity is recycled to the statement of profit or loss.

## Held-to-maturity

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Branches have the positive intent and ability to hold to maturity. Held-to-maturity assets are carried at amortised costs less impairment loss, if any.

## (iii) Derecognition

The Branches derecognise a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Branches neither transfer nor retain substantially all of the risks and rewards of ownership and do not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income is recognised in statement profit or loss. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Branches is recognised as a separate asset or liability.

When the Branches have transferred their rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Branches continuing involvement in the asset. In that case, the Branches also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Branch has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Branches could be required to repay.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

- 3 Significant accounting policies (continued)
- f) Financial assets and financial liabilities (continued)

## (iii) Derecognition (continued)

## Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss for the year.

## (iv) Offsetting

As per IAS 32, financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Branches have a legal right to set off the amounts and intend either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions.

## (v) Amortised cost measurement

The amortised cost of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

## (vi) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the branches have access at that date. The fair value of liability reflects its non performance risk.

When available, the Branches measure the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Branches use valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price — i.e. the fair value of the consideration given or received. If the Branches determine that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in statement of profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Branches on the basis of the net exposure to either market or credit risk are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Branches measure assets and long positions at a bid price and liabilities and short positions at an ask price.

The fair value of a demand deposit is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid.

The Branches recognise transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

- 3 Significant accounting policies (continued)
- f) Financial assets and financial liabilities (continued)

## (vii) Identification and measurement of impairment

At each reporting date, the Branches assess whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. A financial asset or a group of financial assets is impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s) and that the loss event has an impact on the future cash flows of the asset(s) that can be estimated reliably.

Objective evidence that financial assets are impaired includes:

- Significant financial difficulty of the borrower or issuer;
- Default or delinquency by a borrower;
- The restructuring of a loan or advance by the Branches on terms that the Branches would not consider otherwise;
- Indications that a borrower or issuer will enter bankruptcy; and
- Observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group.

The Branches consider evidence of impairment for financial asset held at amotised cost at both a specific asset and a collective level. All individually significant financial asset held at amotised cost are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Financial asset held at amotised cost that are not individually significant are collectively assessed for impairment by grouping together financial asset held at amotised cost with similar risk characteristics.

Impairment losses on assets measured at amortised cost are calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate.

Impairment losses are recognised in the statement of profit or loss and reflected in an allowance account against financial assets held at amotised cost. Interest on the impaired assets continues to be recognised through the unwinding of the discount. If an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, then the decrease in impairment loss is reversed through statement of profit or loss.

Impairment losses on available-for-sale investment securities are recognised by recycling the losses accumulated in the fair value reserve in equity to statement of profit or loss. The cumulative loss that is reclassified from equity to statement of profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss recognised previously in statement of profit or loss. Changes in impairment attributable to application of the effective interest method are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed through statement of profit or loss; otherwise, any increase in fair value is recognised through other comprehensice income. Any subsequent recovery in the fair value of an impaired available-for-sale equity security is always recognised in other comprehensice income.

The Branches write off a loan, either partially or in full, and any related allowance for impairment losses, when management determines that there is no realistic prospect of recovery.

## g) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances held with central banks and highly liquid financial assets with original maturities of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value, and are used by the Branches in the management of their short-term commitments.

Cash and cash equivalents are non-derivative financial assets stated at amortised cost in the consolidated statement of financial position.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 3 Significant accounting policies (continued)

## h) Due from banks and financial institutions

These are non-derivative financial assets that are stated at amortised cost, less any allowance for impairment.

## i) Investment securities

## Available-for-sale

Available-for-sale investments are non-derivative investments that are designated as available-for-sale or are not classified as another category of financial assets. Available-for-sale investments comprise debt securities. All other available-for-sale investments are measured at fair value after initial recognition.

Interest income is recognised in statement of profit or loss using the effective interest method. Dividend income is recognised in statement of profit or loss when the Branches become entitled to the dividend. Foreign exchange gains or losses on available-for-sale debt security investments are recognised in statement of profit or loss. Impairment losses are recognised in statement of profit or loss.

Other fair value changes, other than impairment loss, are recognised in other comprehensive income and presented in the fair value reserve within equity. When the investment is sold, the gain or loss accumulated in equity is reclassified to statement of profit or loss.

## Non-trading investments

Included in non-trading investments are available-for-sale assets which are initially recognised at fair value plus incremental transaction costs directly attributable to the acquisition

After initial recognition, these investments are re-measured at fair value.

Interest income is recognised on available-for-sale debt securities using the effective interest rate, calculated over the asset's expected life. Premiums or discounts arising on the purchase of debt investment securities are included in the calculation of their effective interest rates. Dividends on equity instruments are recognised in the statement of profit or loss when the right to receive payment has been established.

Included in non-trading investments are held-to-maturity assets which are non-derivative assets with fixed or determinable payments and fixed maturity and that the Branches has the positive intent and ability to hold them till maturity. These are initially recorded at fair value plus any directly attributable transaction costs, and are subsequently measured at amortised cost using the effective interest rate method, less any impairment losses

A sale or reclassification of a more than insignificant amount of held-to-maturity investments would result in the reclassification of all held-to-maturity investments as available-for-sale, and would prevent the Group from classifying investment securities as held-to-maturity for the current and the following two financial years. However, sales and reclassifications in any of the following circumstances would not trigger a reclassification:

- Sales or reclassifications that are so close to maturity that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- Sales or reclassifications after the Group has collected substantially all of the asset's original principal; and
- Sales or reclassifications that are attributable to non-recurring isolated events beyond the Group's control that could not have been reasonably anticipated.

## j) Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term.

Loans and advances are classified as loans and receivables and are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 3 Significant accounting policies (continued)

## k) Property and equipment

## i) Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and any accumulated impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment. If significant parts of an item of property or equipment have different useful lives, then they are accounted for as separate items (major components) of property and equipment. Any gain or loss on disposal of an item of property and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised within other income in statement of profit or loss.

## (ii) Subsequent costs

Subsequent expenditure is capitalised only when it is probable that the future economic benefits of the expenditure will flow to the Branches. Ongoing repairs and maintenance are expensed as incurred.

## (iii) Depreciation

Depreciation is calculated to write off the cost of items of property and equipment less their estimated residual values using the straight-line method over their estimated useful lives, and is generally recognised in profit or loss. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Branches will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives of significant items of property and equipment are as follows:

Leasehold improvements
 Motor vehicles
 Furniture
 Over the lease terms 3 to 5 years
 4 years
 3 to 10 years

Equipment 5 to 20 years

Depreciation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

## (iv) Capital work in progress

Capital work in progress assets are assets in the course of construction for production, supply or administrative purposes, are carried at cost, less any recognised impairment loss. Cost includes all direct cost attributable to design and construction of the property capitalised in accordance with branches accounting policy. When the assets are ready for the intended use, the capital work in progress is transferred to the appropriate property and equipment category and is depreciated in accordance with the Branches policies.

## (v) Impairment

The carrying amounts of the Branches' non financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the statement of profit and loss.

The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Impairment losses are recognised in the statement of profit or loss.

## l) Due to banks and Customer accounts

Due to banks and customer deposits are financial liabilities and are initially recognised at their fair value minus the transaction costs and subsequently measured at their amortised cost using the effective interest rate method.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 3 Significant accounting policies (continued)

## m) Impairment of non-financial assets

The carrying amounts of the Branches' non financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the statement of profit and loss.

The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Impairment losses are recognised in the statement of profit or loss.

## n) Provisions

A provision is recognised if, as a result of a past event, the Branches has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

## o) Staff terminal benefits

The terminal benefits are provided for in accordance with the employees' contracts of employment and applicable requirements of the UAE and Oman labour laws. Entitlement to these benefits is usually based upon the employees' length of service and completion of minimum service period. The expected costs of these benefits are accrued over the period of employment.

## p) Financial guarantees

Financial guarantee contracts issued by the Branches are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognised less cumulative amortisation.

## q) Standards, amendments and interpretations effective in 2017 and relevant for the bank's operations

For the year ended 31 December 2017, the bank has adopted all of the following new and revised standards and interpretations issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) of the IASB that are relevant to its operations and effective for periods beginning on 1 January 2017.

- Amendments to IAS 7 Statement of Cash Flows: Disclosure Initiative
- Amendments to IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealised losses
- Annual Improvements Cycle 2014-2016
- Amendments to IFRS 12 Disclosure of Interests in Other Entities: Clarification of the scope of disclosure requirements in IFRS 12

The adoption of these standards and interpretations has not resulted in any significant changes to the bank's accounting policies and has not affected the amounts reported for the current and prior years.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

- 3 Significant accounting policies (continued)
- r) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the bank

IFRS 9 will have a significant impact on the bank's financial statements and details are set out below:

### IFRS 9 Financial Instruments

The bank will adopt IFRS 9 on 1 January 2018 and will not restate the comparative information in accordance with relevant requirements of IFRS 9. IFRS 9 will replace IAS 39 Financial Instruments: Recognition and Measurement and introduces new requirements for the classification and measurement of financial assets and financial liabilities, a new model based on expected credit losses for recognising loan loss provisions and provides for simplified hedge accounting by aligning hedge accounting more closely with an entity's risk management methodology.

The bank has assessed the estimated impact that the initial application of IFRS 9 will have on its financial statements as below:

The bank's initial estimate of IFRS 9 is expected to impact equity of the bank by 4-5% as of 1 January 2018. This is preliminary, because not all transition work has been finalised. The actual impact of adopting IFRS 9 on 1 January 2018 may change accordingly.

## (i) Classification and measurement

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which financial assets are managed and the underlying cash flow characteristics. IFRS 9 contains three principal classification categories for financial assets: (a) measured at Amortised Cost (AC), Fair Value through Other Comprehensive Income (FVOCI) and Fair Value through Profit or Loss (FVPL). Under IFRS 9, derivatives embedded in contracts where the host is a financial asset are never bifurcated. Instead, the hybrid financial instrument as a whole is assessed for classification.

## (ii) Expected credit losses

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. The new impairment model will apply to financial assets measured at amortised cost or FVOCI, except for investments in equity instruments. A number of significant judgements are also required in applying the accounting requirements for measuring ECL, such as:

- Determining criteria for significant increase in credit risk (SICR);
- Choosing appropriate models and assumptions for the measurement of ECL;
- \* Establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL; and
- Establishing groups of similar financial assets for the purposes of measuring ECL.

## (iii) Financial liabilities

Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income.

## (iv) Hedge accounting

Hedge accounting requirements of IFRS 9 are designed to align the accounting more closely to the risk management framework; permit a greater variety of hedging instruments; and remove or simplify some of the rule-based requirements in IAS 39. The elements of hedge accounting: fair value, cash flow and net investment hedges are retained.

As IFRS 9 does not change the general principles of how an entity accounts for effective hedges, the bank does not expect a significant impact as a result of applying IFRS 9.

## (v) Disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the bank's disclosures about its financial instruments particularly in the year of the adoption of IFRS 9.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

- 3 Significant accounting policies (continued)
- r) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the bank (continued)

Other relevant standards which are expected to have implications on the bank's are IFRS 15 and IFRS 16 and details are set out below:

IFRS 15 - Revenue from Contracts with Customers: IFRS 15 was issued in May 2014, and amended in April 2016, and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after 1 January 2018. Early adoption is permitted. The bank plans to adopt the new standard on the required effective date using the modified retrospective approach. The bank has performed an initial impact assessment and concluded that the impact is not material as in majority of the bank's facility agreements with customers generally expected to be the only performance obligation and accordingly, adoption of IFRS 15 is not expected to have any impact on the bank's income and profit or loss.

IFRS 16 – Leases: The IASB issued IFRS 16 Leases (IFRS 16), which requires lessees to recognise assets and liabilities for most leases. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). For lessors, there is little change to the existing accounting in IAS 17 Leases. The bank will perform a detailed assessment in the future to determine the extent. The new standard will be effective for annual periods beginning on or after 1 January 2019. IFRS 16 also requires lessees and lessors to make more extensive disclosures than under IAS 17. In 2018, the bank will continue to assess the potential effect of IFRS 16 on its financial statements.

Other standard interpretation / issued but not yet effective are not expected to have any significant impact on the financial statements of the company.

- 4 Financial risk management
- a) Introduction and overview

The Branches have exposure to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk;
- Market risk; and
- Operational risk

This note presents information about the Branches' exposure to each of the above risks, the Branches' objectives, risk management frameworks, policies and processes for measuring and managing risk, and the Branches' management of capital.

## Risk management framework

The overall responsibility for risk management in the Branches is vested with the Board of Directors of the Bank. The Board authorises appropriate credit, liquidity and market risk policies as well as suitable operational guidelines based on the recommendation of management. Approval authorities are delegated to different functionaries, including the UAE Country Manager, in the hierarchy depending on the amount, type of risk and collateral security. The Bank has established various committees that decide on all risk issues.

The Branches' risk management policies are established to identify and analyse the risks faced by the Branches, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and services offered and services offered.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## b) Credit risk

Credit risk is the risk of financial loss to the Branches if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Branches seek to manage its credit risk exposure through diversification of lending activities to avoid undue concentrations of risks with individuals or groups of customers in specific locations or businesses. The Branches also monitor credit exposures and continually assesses the credit worthiness of counterparties. They also obtain security when appropriate.

## Management of credit risk

Credit Risk is managed within the regulatory requirements of the Central Bank of UAE; risk framework provided in the Board approved Risk Charter and Credit Policies and Procedures. The policies and procedures are periodically reviewed to ensure alignment to the current best practices. Credit exposures are approved by delegated authorities based on delegation by the Board and Board Risk Committee. The delegation of authorities is based on the size of the single obligor exposure, the credit quality (internal, external rating) as well as level of credit risk mitigation (collateral, guarantees, etc.) for the proposed exposures. Control, monitoring and management of credit exposures and remedial management are done in coordination with respective Business Units as per established procedures

## Corporate credit

Corporate Credit Risk Division is responsible for independent assessment and control of the risks related to all Corporate, Business Banking and Financial Institutions exposures. The Division reviews and assesses credit risk for proposed exposures prior to facilities being committed to customers by the concerned business units. Renewals and reviews of facilities are subject to the same process. Each proposal is also assessed with respect to established concentration limits for various economic sectors, countries, risk grades, etc. and deviations, if any are highlighted. The branches follows risk based pricing and each credit proposal is also assessed based on internal benchmarks of required risk adjusted returns. The branches has implemented a customised Moody's Risk Analyst model for risk rating corporate borrowers. Corporate Credit Risk Division also provides advice and guidance to business units with a view to promoting best practices throughout the branches in the management of credit risk.

In addition to formal annual credit risk reviews of each corporate facility, more frequent reviews are also undertaken for watch list accounts, public companies and large exposures. Further, the branches continues to undertake quarterly review of financial institutions and country portfolio including stress tests and review of adverse rating migrations and outlooks in line with best practices and regulatory guidelines.

A comprehensive review of the Corporate Credit Portfolio is conducted on a quarterly basis and provided to the Senior

Management and the Board Risk Committee. Salient areas covered in the review include:

- Exposures downgraded/negatively migrated
- Weighted average credit grade profile
- Portfolio concentration/ performance
- Position of restructured exposures
- Position of past due exposures
- Exposures secured by equity
- Exposures to real estate and leasing sectors
- Syndicated exposures
- New relationships
- Exposures to senior members and non-resident borrowers
- Exposures to countries / financial institutions
- Clean lending and name lending exposures

## Risk mitigation policies

The branches manages limits and controls concentrations of credit risk in particular, with respect to individual counterparties and groups, and industries. The branches structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored and reviewed periodically by the Management Credit Committee and Board Risk Committee.

# National Bank of Oman (SAOG), UAE Branches NOTES TO THE FINANCIAL STATEMENTS

NOTES TO THE FINANCIAL STATEMENTS At 31 December 2017

## 4 Financial risk management (continued)

## b) Credit risk (continued)

## Exposure to credit risk

The Bank measure their exposure to credit risk by reference to the gross carrying amount of financial assets less amounts offset, interest suspended and impairment losses, if any.

I he carrying amounts of financial assets represent the maximum credit exposure.	ets represent the n	naximum credit exp	posure.				· **	
	Loans an	Loans and advances	Investment securities	securities	OU	Others	TG	Total
	2017	2016	2017	2016	2017	2016	2017	2016
	AED,000	AED'000	AED,000	AED'000	AED,000	AED.000	AED:000	AED'000
Loans	978,267	1,372,295	t	E		,	978.267	1 372 295
Overdrafts	157,631	163,870	<b>a</b> .)	r		9	157.631	163.870
Trust receipt	158,410	385,804	В	ř	ı	*	158,410	385.804
Bills discounted	11,569	153,998	6	£		9	11,569	153,004
Available-for-sale investments	Ė	•())	37,148	34,363	ě	))	37,148	34 363
Held to maturity investments	ũ	Jā	48,277	49,275	*	0	48.277	49 275
Cash and balances with the			•					21,7
UAE Central Bank	ű	ľ	ť	ā	183,012	245,336	183,012	245.336
Due from banks	Ē	×	31	2	105,794	155,671	105,794	155 671
Due from Head Office and					`			
Overseas branches	ī	ж	Э	9	37,513	264,881	37,513	264.881
Other assets		(0	3	į	9,863	10,545	9,863	10,545
Interest suspended Specific allowance for impairment Collective allowance for impairment	1,305,877 (30,449) (284,265) (33,208)	2,075,967 (19,307) (121,549) (33,208)	85,425	83,638	336,182	676,433	1,727,484 (30,449) (284,265) (33,208)	2,836,038 (19,307) (121,549) (33,208)
Carrying amount, net	957,955	1,901,903	85,425	83,638	336,182	676,433	1,379,562	2,661,974

# National Bank of Oman (SAOG), UAE Branches NOTES TO THE FINANCIAL STATEMENTS

## At 31 December 2017

## Financial risk management (continued)

Credit risk (continued) (q

Exposure to credit risk (continued)

	Loans and advances	advances	Investment securities	t securities	70	hers	$T_G$	Total
	2017 AED'000	2016 AED'000	2017 AED'000	2016 AED'000	2017 AED'000	2016 0 AED'000	2017 AED'000	2016 AED'000
Individually impaired Substandard Doubtful Loss	35,602 228,515 196,644	26 98,761 68,292	9 0 9	аза	ST 112 STE	E E E	35,602 228,515 196,644	26 98,761 68,292
Gross amount	460,761	167,079	1	ā	< <b>1</b> 0.0	t:	460,761	167,079
Interest suspended Specific allowance for impairment	(30,449) (284,265)	(19,307)	1 30	301 301	T E	E E	(30,449) (284,265)	(19,307) (121,549)
Carrying amount	146,047	26,223	1	E	TS	ı.	146,047	26,223
Neither past due nor impaired Normal Accounts with renegotiated terms	798,214	1,818,381	85,425	83,638	336,182	676,433	1,219,821	2,578,452
	798,214	1,818,381	85,425	83,638	336,182	676,433	1,219,821	2,578,452
Past due but not impaired	46,902	90,507	1	15:	E	E	46,902	90,507
Total non-impaired portfolio Collective allowance for impairment	845,116 (33,208)	1,908,888 (33,208)	85,425	83,638	336,182	676,433	1,266,723 (33,208)	2,668,959 (33,208)
Carrying amount	811,908	1,875,680	85,425	83,638	336,182	676,433	1,233,515	2,635,751
Carrying amount, net	957,955	1,901,903	85,425	83,638	336,182	676,433	1,379,562	2,661,974

Past due but not impaired loans and advances are past due less than 90 days at the reporting dates.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## b) Credit risk (continued)

## Impaired loans and advances

The Branches regard a loan and advance or a debt security as impaired in the following circumstances:

- There is objective evidence that a loss event has occurred since initial recognition and the loss event has an impact on future estimated cash flows from the asset.
- A loan is overdue beyond the stated contractual terms.
- A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

## Loans and investment debt securities that are past due but not impaired

Loans and investment debt securities that are 'past due but not impaired' are those for which contractual interest or principal payments are past due but the Branches believe that impairment is not appropriate on the basis of the sufficient level of security or collateral available to cover the outstanding amount and/or the stage of collection of amounts owed to the Branches.

## Loans with renegotiated terms

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan may be derecognised and the renegotiated loan recognised as a new loan at fair value in accordance with the accounting policy set out in Note 3.

For the purposes of disclosures in these financial statements, 'loans with renegotiated terms' are defined as loans that have been restructured due to a deterioration in the borrower's financial position, for which the Branches has made concessions by agreeing to terms and conditions that are more favourable for the borrower than the Branches had provided initially and that it would not otherwise consider. A loan continues to be presented as part of loans with renegotiated terms until maturity, earlier repayment or until it is written off.

The Branches hold collateral against loans and advances to customers in the form of cash margins, pledges/ liens over deposits, mortgage interests over property, other registered securities over assets and guarantees. The Branches accept guarantees mainly from well reputed local or international banks/financial institutions, well established local or multinational organisations, large corporate and high net worth individuals. Estimates of fair value are based on the value of collateral assessed at the time of borrowing which are updated during annual reviews. Generally, collateral is not held over loans and advances to other banks or financial institutions, except when securities are held as a part of reverse repurchase and securities borrowing activity.

It is the Branches' policy to ensure that loans are extended to customers within their capability to service interest and repay principal instead of relying excessively on securities. Accordingly, depending on customers' credit worthiness and the type of product, facilities may be unsecured. Nevertheless, collateral is and can be an important credit risk mitigant.

An estimate of the fair value of collateral and other security enhancements held against loans and advances to customers is shown below.

	2017 AED'000	2016 AED '000
Cash and margin	75,642	85,937
Commercial and industrial property	659,937	1,366,740
Residential property	84,550	48,110
Other		1,702
Total collateral held	820,129	1,502,489

Collateral values reflect the maximum exposure or the value of the collateral whichever is lower.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## b) Credit risk (continued)

## Concentration of credit risk

The Branches internally monitor concentrations of credit risk by sector and geographical location. An analysis of concentrations of credit risk as defined by the Branches' internal approved guidelines at the reporting date is shown below:

	Loans and	d advances	Investment s	ecurities	Othe	rs
In AED'000	2017	2016	2017	2016	2017	2016
Carrying value, net	957,955	1,901,903	85,425	83,638	153,170	431,098
Concentration by sector:						
Sovereign	73,460	73,460	85,425	83,638	121	72
Construction	136,173	243,180	=	<b>33,030</b>		22
Trade	452,052	670,398	ш	41		92
Real estate and real	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
estate trading	107,504	154,088	<u>=</u>	4	-	-
Manufacturing	245,515	236,957	2	4	=	247
Services	258,198	507,766	=	=	-	
Banks and Financial	•	ŕ				
Institutions	16,713	170,213	2	u u	143,307	420,552
Retail	5,015	6,497	12	2	-	-
Others	11,247	13,408	V2	*	9,863	10,545
Gross total	1,305,877	2,075,967	85,425	83,638	153,170	431,097
Concentration by location:						
United Arab Emirates	1,305,877	2,075,967	48,277	83,638	86,996	145,677
Outside UAE	1,505,677	2,075,507	37,148	u5,050	66,174	285,421
Cucca total	1 205 055	2.075.067		02.626		
Gross total	1,305,877	2,075,967	85,425	83,638	153,170	431,098

Interest is accrued on doubtful and loss accounts for litigation purposes only and accordingly interest is not taken to income. Such accruals increase gross loans and advances receivable. Loans and advances are written off only when all legal and other avenues for recovery or settlement are exhausted.

The movement during the year within the impairment provision balance is as follows:

	General	General provision		Specific provision		
	2017 AED '000	2016 AED '000	2017 AED'000	2016 AED '000		
At 1 January	33,208	33,208	121,550	28,528		
Charge for the year (see (i) below) Recoveries during the year	3. <del>=</del> 3. <del>=</del> 1	# #	163,294 (579)	95,971 (2,950)		
Amounts written off during the year	S=1	#	#	in the second		
	33,208	33,208	284,265	121,549		

<sup>(</sup>i) Provision for credit losses amounting to AED 147,975 thousand (2016: AED 89,359 thousand) represents charge for the year amounting to AED 163,294 thousand (2016: AED 95,971 thousand), netted off against recoveries of amounts written off of AED 15,319 thousand (2016: AED 6,612 thousand).

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## b) Credit risk (continued)

## Settlement risk

The Branches' activities may give rise to risk at the time of settlement of transactions and trades. 'Settlement risk' is the risk of loss due to the failure of an entity to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions, the Branches mitigate this risk by conducting settlements through a settlement / clearing agent to ensure that a trade is settled only when both the parties have fulfilled their contractual settlement obligations. Settlement limits form part of the credit approval/limit monitoring process described earlier. Acceptance of settlement risk on free-settlement trades requires transaction-specific or counterparty-specific approvals from the Bank's risk function.

## c) Liquidity risk

Liquidity risk is the risk that the Branches will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. To limit this risk, management continuously looks for opportunities to diversify its funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade asset which could be collateralised to secure additional funding if required.

The Branches maintain liquidity by continually assessing, identifying and monitoring changes in funding needs required to meet strategic goals set in terms of the overall strategy. In addition, the Branches hold certain liquid assets as part of its liquidity risk management strategy.

The Branches manage liquidity risk based on the Central Bank of UAE guidelines and the liquidity contingency policies, which are approved by the Board Risk Committee. Liquidity risk position is monitored regularly through analysis of various reports, such as, maturity of assets and liabilities, liquidity lines, early warning indicators and stock ratios. Further, the Branches also periodically conduct stress tests on liquidity based on market and bank specific events in line with Basel Committee recommendations. The liquidity position of the Branches are regularly reviewed by management and also discussed at the Branches' Asset and Liability Committee ('ALCO').

The key elements of the Branches' liquidity strategy are as follows:

- Maintaining a diversified funding base consisting of customer deposits (both retail and corporate) and wholesale market deposits and maintaining contingency facilities;
- Carrying a portfolio of highly liquid assets, diversified by currency and maturity;
- Monitoring liquidity ratios, maturity mismatches; and
- Carrying out stress testing of the liquidity position.

## Residual contractual maturity of financial liabilities

The following table shows the undiscounted cash flows on the Branches' financial liabilities on the basis of their earliest possible contractual maturity. The Branches' expected cash flow on these instruments may vary significantly from this analysis.

2017	Carrying Amount AED'000	Gross nominal outflow AED'000	Less than 3 months AED'000	3 months to 1 year AED'000	1 to 5 years AED'000
Non-derivative liabilities Deposits from Head Office and overseas branches Deposits from customers	(702,435)	(716,133)	(64,294)	(277,377)	(374,462)
	(395,803)	(399,682)	(293,567)	(73,104)	(33,011)
	(1,098,238)	(1,115,815)	————————————————————————————————————	————————————————————————————————————	(407,473)

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## c) Liquidity risk (continued)

## Residual contractual maturity of financial liabilities (continued)

2016	Carrying Amount AED'000	Gross nominal outflow AED'000	Less than 3 months AED '000	3 months to 1 year AED'000	1 to 5 years AED'000
Non-derivative liabilities Deposits from Head Office and overseas branches Deposits from customers	(1,336,090) (907,089)	(1,354,394) (916,613)	(320,398) (788,539)	(981,596) (84,915)	(52,400) (43,159)
	(2,243,179)	(2,271,007)	(1,108,937)	(1,066,511)	(95,559)

The Branches have established policies to manage the liquidity risk arising from the mismatch in the maturities of the assets and liabilities. These policies ensure that all obligations are met by the Branches on a timely and cost efficient basis. The following table shows the expected maturity of the branches' assets and liabilities.

	Up to 3 months AED'000	3 months to 1 year AED'000	1 to 5 years AED'000	Unspecified maturity AED'000	Total AED'000
At 31 December 2017					
Assets					
Cash and balances with the					
UAE Central Bank	183,012	0.0	#	¥	183,012
Due from other banks	105,794	()=		监	105,794
Due from Head Office and					
overseas branches	22,821	1: <del>#</del> 1	14,692	#	37,513
Loans and advances to customers	185,926	80,564	691,465	=	957,955
Customers' indebtedness for					
acceptances	*	-	34,201	-	34,201
Investment securities	· ·	300	85,425	~	85,425
Property and equipment	( <del>=</del> )	100		5,302	<sub>=</sub> 5,302
Other assets	4,229	5,634	57,316	2=	67,179
Total assets	501,782	86,198	883,099	5,302	1,476,381
Liabilities and equity	-				
Due to Head Office and					
overseas branches	63,064	272,071	367,300	<b>:</b>	702,435
Deposits from customers	290,718	72,394	32,691	541	395,803
Liabilities under acceptances	49	-	34,201	242	34,201
Other liabilities	4,479	22,357	94	2.0	26,836
Equity	*:	<u>≈</u> 9	~	289,806	289,806
Placement from Head Office	<u> </u>	/ <b>4</b> 0	(2)	27,300	27,300
Total liabilities and equity	358,261	366,822	434,192	317,106	1,476,381

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## c) Liquidity risk (continued)

## Residual contractual maturity of financial liabilities (continued)

	Up to 3 months	3 months to 1 year	1 to 5 years	Unspecified maturity	Total
	AED'000	AED '000	AED '000	AED '000	AED'000
At 31 December 2016					
Assets					
Cash and balances with the					
UAE Central Bank	245,336	A.T. 3	ν <del>δ</del>	- 7	245,336
Due from other banks	155,671	:5A	3.7	N <del>2-</del>	155,671
Due from Head Office and					
overseas branches	250,189	200	14,692	)( <del>5</del> )	264,881
Loans and advances to customers	614,579	160,348	1,126,976	1)752	1,901,903
Customers' indebtedness for accepta	inces 🖃	250	94,330	1,70	94,330
Investment securities	15	1855 1855	83,638	150	83,638
Property and equipment	17	<u>:</u> → :	g. <b></b>	4,643	4,643
Other assets	6,941	3,604	11,545	9 <del>.5</del> 5	22,090
Total assets	1,272,716	163,952	1,331,181	4,643	2,772,492
Liabilities and equity			!		
Due to Head Office and					
overseas branches	316,068	968,330	51,692		1,336,090
Deposits from customers	780,346	84,033	42,710	-	907,089
Liabilities under acceptances	-		94,330		94,330
Other liabilities	5,689	11,772		S.	17,461
Equity	-		-	390,222	390,222
Placement from Head Office	я	æ.a	( <u>#</u> )	27,300	27,300
Total liabilities and equity	1,102,103	1,064,135	188,732	417,522	2,772,492

## d) Market risk

Market risk is the risk that changes in market prices, such as interest rates, foreign exchange rates and credit spreads will affect the Branches' income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

## Management of market risk

The Bank-wide organisational set up for market risk management of the UAE operations involves the Board Risk Committee at the Board level and various committees at the management level.

## Board Risk Committee ('BRC')

BRC is responsible for establishing a comprehensive and integrated framework for managing credit risk, market risk (including risks relating to interest rate, liquidity and foreign exchange) and operational risk. The Committee sets the policies on all risk issues.

## Management Risk Committee ('MRC')

MRC is the highest ruling authority at management level on all risk related issues of the Bank. Its responsibilities include oversight on management of interest rate risk, liquidity risk and all market risks including foreign exchange risk.

## **UAE ALCO**

The UAE ALCO includes, among others, the UAE Country Manager, Head of Treasury, Head of Finance and other members as decided by the UAE Country Manager as well as invitees from Global Treasury and Market Risk, Oman. UAE ALCO is responsible for reviewing reports on liquidity, interest rate risk, money market lines, foreign exchange during the monthly UAE ALCO meetings. It is also responsible for escalating market risk issues to Global ALCO through the Head of Market Risk (Oman).

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## d) Market risk (continued)

## Market Risk and Mid-Office, Oman

Considering the currently limited scale of the UAE operations, Market Risk (Oman) assists in formulating policies for UAE. Mid-Office (Oman) independently monitors the foreign exchange exposure against net open position limits based on reports prepared by UAE treasury operations.

## Country Manager, UAE

The Country Manager is responsible for updating Market Risk (Oman), UAE ALCO and Global ALCO on all changes in regulatory environment and ensuring compliance to all internal and regulatory limits (set up by the Central Bank of Oman and the Central Bank of UAE) for foreign exchange, liquidity, interest rate, etc.

## Exposure to interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the future profitability or the fair value of the financial instruments. The Branches are exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities that mature or reprice in a given period. The Branches manage this risk by matching the repricing of assets and liabilities through risk management strategies.

The effective interest rate (effective yield) of a monetary financial instrument is the rate that, when used in a present value calculation, results in the carrying amount of the instrument. The rate is a historical rate for a fixed rate instrument carried at amortised cost and a current rate for a floating rate instrument.

The Branches' interest rate sensitivity position, based on the contractual repricing or maturity dates, whichever dates are earlier, is as follows:

## Assets and liabilities repricing profile

	Less than	3 months		Non-interesi	t .
	3 months	to 1 year	1 to 5 years	bearing	Total
2017	AED'000	AED'000	AED'000	AED'000	AED'000
Assets					
Cash and balances with the					
UAE Central Bank		18	77.	183,012	183,012
Due from banks	105,794	-	7	#	105,794
Due from Head office and					
overseas branches		.=	14,692	22,821	37,513
Loans and advances to customers	185,926	80,564	691,465	₹.	957,955
Customers' indebtedness					
for acceptances	<del></del>	18.	2:	34,201	34,201
Investment securities	-	856	85,425	4	85,425
Property and equipment		1.00		5,302	5,302
Deferred tax asset	-	:::	Je.	57,316	57,316
Other assets	5,106	620		4,757	9,863
Total assets	296,826	80,564	791,582	307,409	1,476,381
Liabilities and equity					
Due to Head Office and					
overseas branches	25,711	272,072	367,300	37,352	702,435
Deposits from customers	99,508	72,394	32,691	191,210	395,803
Liabilities under acceptances	<i>77</i> ,500	72,374	52,071	34,201	34,201
Other liabilities	4,479	22,357	( <del>-</del>	54,201	26,836
Equity	7,7/	22,557	( <del>-</del>	289,806	289,806
Placement from Head Office	== X	57T.	%=:	27,300	27,300
Tracement from Treat Office				27,500	27,500
Total liabilities and equity	129,698	366,823	399,991	579,869	1,476,381
Interest rate sensitivity gap	167,128	(286,259)	391,591	(272,460)	(0)
0 1-11 - 1 1-1-1-1 - 1-1-1					
Cumulative interest rate sensitivity gap:	167 139	(110.121)	272 460		
As of 31 December 2017	167,128	(119,131)	272,460		

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## d) Market risk (continued)

Exposure to interest rate risk (continued)

Assets and liabilities repricing profile (continued)

2016	Less than 3 months AED'000	3 months to 1 year AED'000	l to 5 years AED'000	Non-interess bearing AED'000	t Total AED'000
Assets	ALD 000	ALD 000	ALD 000	ALD 000	ALD 000
Cash and balances with the					
UAE Central Bank	_	-	( <b>=</b> ):	245,336	245,336
Due from banks	155,671	·=	S#45	- 1.5,5 t 5	155,671
Due from Head office and	,				,
overseas branches	_	-	14,692	250,189	264,881
Loans and advances to customers	614,579	160,348	1,126,976	(=)	1,901,903
Customers' indebtedness					
for acceptances	-	*	( <b>=</b> 0	94,330	94,330
Investment securities	-	*	83,638	7.	83,638
Property and equipment	-	*	( <del>#</del> ));	4,643	4,643
Deferred tax asset	-	*	(=)	11,545	11,545
Other assets	6,941	*	***	3,604	10,545
Total assets	777,191	160,348	1,225,306	609,647	2,772,492
Liabilities and equity	:=				
Due to Head Office and					
overseas branches	56,000	968,330	51,692	260,068	1,336,090
Deposits from customers	589,135	84,033	42,710	191,211	907,089
Liabilities under acceptances	(著)	-	*	94,330	94,330
Other liabilities	5,689	11,772	æ	*	17,461
Equity	(老)	=	*	390,222	390,222
Placement from Head Office	(#)	#	#	27,300	27,300
Total liabilities and equity	650,824	1,064,135	94,402	963,131	2,772,492
Interest rate sensitivity gap	126,367	(903,787)	1,130,904	(353,484)	(0)
Cumulative interest rate sensitivity gap:			***************************************		
As of 31 December 2016	126,367	(777,420)	353,484		

An increase or decrease of 50 basis points in interest rate will respectively decrease or increase the loss before income tax by AED 1,362 thousand (2015: AED 1,767 thousand).

## Foreign currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Branches have set limits on positions by currency. Positions are monitored on a daily basis to ensure positions are maintained within established limits.

At the reporting date, the Branches' had the following net (long) and positive exposures denominated in foreign currency:

	2017 AED 000	2016 AED '000
United States Dollar ('USD')	8,370	2,089
Omani Riyal	3	(20)
Euros	4	7
Pound Sterling	1	5
	8,378	2,081

USD is pegged against AED and therefore, the Branches' exposure is limited to that extent.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## e) Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss.

Operational risks emanate from every segment of the Branches' operations and are faced by all the business units. The Branches cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Branches are able to manage the risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff training and assessment processes, including the use of internal audit. Further, the Bank now has established an operational loss appetite statement to monitor losses under various operational loss categories and any breaches of set off thresholds are reported to the Board Risk Committee.

## f) Capital risk management and Basel II requirements

## Capital allocation

The Branches' lead regulator, the Central Bank of the UAE ('CBUAE'), sets and monitors regulatory capital requirements.

The objectives when managing capital are as follows.

- · Safeguarding the Branches' ability to continue as a going concern; and
- complying with regulatory capital requirements set CBUAE.

The policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Branches recognise the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position.

The Branches also assess their capital requirements internally taking into consideration growth requirements and business plans, and quantifies its regulatory and risk or economic capital requirements within its integrated ICAAP Framework. Risks such as interest rate risk in the banking book, concentration risk, strategic risk, legal and compliance risk, stress risk, insurance risk and reputational risk are all part of the ICAAP.

The Branches' regulatory capital adequacy ratio is set by CBUAE. The Branches' have determined their regulatory capital as recommended by the Basel II Capital Accord, in line with the guidelines of CBUAE with effect from 2007. The Branches' have adopted the Standardised Approach for credit risk and market risk and the Basic Indicator Approach for operational risk. The Branches have complied with all externally imposed capital requirements throughout the year. There have been no material changes in the Branches' management of capital during the year. The Central Bank has advised that the capital adequacy ratio should be 12% analysed into two tiers, of which tier 1 capital adequacy must not be less than 8%.

## Capital allocation

The Branches' regulatory capital is analysed into two tiers as follows:

- Tier 1 capital, which includes ordinary share capital, legal reserve, placement from head office and retained earnings; and
- Tier 2 capital, which includes fair value reserves relating to unrealised gains / losses on investments classified as available-for-sale and derivatives held as cash flow hedges, general provision and subordinated term loans. The following limits have been applied for Tier 2 capital:
  - Total tier 2 capital shall not exceed 67% of tier 1 capital;
  - Subordinated liabilities shall not exceed 50% of total tier 1 capital; and
  - General provision shall not exceed 1.25% of total credit risk weighted assets.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 4 Financial risk management (continued)

## f) Capital risk management and Basel II requirements (continued)

## Capital allocation (continued)

The Branches' regulatory capital position at 31 December was as follows:

## Tier 1 capital

Her I capital		
	2017	2016
	AED'000	AED '000
Branch capital	325,375	325,375
Legal reserve	29,061	29,061
Placement from Head Office	27,300	27,300
(Accumulates losses) / retained earnings	(64,182)	35,390
Total tier 1 capital	317,554	417,126
Tier 2 capital		
Cummulative changes in fair value	(448)	396
General provisions	14,170	26,420
Total tier 2 capital	13,722	26,816
Total regulatory capital	331,276	443,942
Risk weighted assets		
Credit risk	1,133,627	2,113,599
Market risk	5	12
Operational risk	154,976	140,604
Total risk weighted assets ('RWA')	1,288,608	2,254,215
Total regulatory capital expressed as a % of RWA	26%	19%
Total tier 1 capital expressed as a % of RWA	25%	18%

## BASEL III Capital Ratio

The Central Bank of UAE ('CBUAE') issued Basel III capital regulations, which came into effect from 1 February 2017 introducing minimum capital requirements at three levels, namely Common Equity Tier 1 ('CET1'), Tier 1 ('T1') and Total Capital.

The additional capital buffers (Capital Conservation Buffer (CCB) and Countercyclical Capital Buffer (CCyB) - maximum up to 2.5% for each buffer introduced are over and above the minimum CET1 requirement of 7%.

For 2017, CCB is effective in transition arrangement and is required to be maintained at 1.25% of the Capital base. For 2018, CCB will be required at 1.875% and from 2019; it will be required to be maintained at 2.5% of the Capital base. CCyB is not yet in effect and is not required to be maintained for 2017.

The capital adequacy ratio as per Basel III capital regulation is given below:

	2017 Capital ratios	Minimum Capital Requirement in 2017*	Minimum Capital Requirement by 2019*
Total Capital Ratio	24.%	11%	13%
Tier 1 Ratio	23%	7%	11%
CET1 Ratio	13%	7%	9%

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 5 Classes and categories of financial instruments

	Held at a	imortised cost	të.	
At 31 December 2017	Loans and Receivables AED '000	Held to maturity and others AED '000	Available- for-sale AED '000	Total carrying amount AED '000
Financial assets Cash and balances with the UAE Central Bank Due from banks Due from Head Office and overseas branches Customers' indebtedness for acceptances Loans and advances to customers Investment securities Other assets	957,955 - 957,955	183,012 105,794 37,513 34,201 48,277 67,179 475,976	37,148	183,012 105,794 37,513 34,201 957,955 85,425 67,179
Financial liabilities  Due to Head Office and overseas branches Deposit from customers Liabilities under acceptances Other liabilities		702,435 395,803 34,201 26,836 1,159,275		702,435 395,803 34,201 26,836 1,159,275
At 31 December 2016				
Financial assets Cash and balances with the UAE Central Bank Due from banks Due from Head Office and overseas branches Customers' indebtedness for acceptances Loans and advances to customers Investment securities Other assets	1,901,903	245,336 155,671 264,881 94,330 49,275 22,090	34,363	245,336 155,671 264,881 94,330 1,901,903 83,638 22,090
	1,901,903	831,583	34,363	2,767,849
Financial liabilities Due to Head Office and overseas branches Deposit from customers Liabilities under acceptances Other liabilities	=V =27 =-27 ==11 =-12	1,336,090 907,089 94,330 17,461 2,354,970	## ## ## ##	1,336,090 907,089 94,330 17,461 2,354,970
9				

## 6 Segmental analysis

The Branches operate in one geographical area, the United Arab Emirates, and their results arise largely from commercial banking, treasury and investment activities. Since the capital of the Branches is not publicly traded, no segmental analysis has been presented.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 7 Cash and balances with the UAE Central Bank

	2017 AED '000	2016 AED '000
Cash in hand	6,834	5,512
Deposits in current account with the UAE Central Bank	143,883	183,225
Statutory reserve deposits with the UAE Central Bank	32,295	56,599
	183,012	245,336

Statutory reserve deposits are required to maintain as per regulations of the UAE Central Bank; the deposits are not available for the branches' day-to-day operations and are non-interest bearing. The level of reserve required changes periodically in accordance with directives of the Central Bank.

## 8 Due from banks

	2017 AED'000	2016 AED '000
Money market placements Current accounts	77,133 28,661	135,131 20,540
	105,794	155,671

Due from banks comprise of operational balances and interbank placements with banks. The Bank only deals with counterparties with an investment grade credit rating.

## 9 Investment securities

	2017 AED'000	2016 AED '000
Available-for-sale financial assets Held to maturity	37,148 48,277	34,363 49,275
	85,425	83,638

The investment securities comprise of marketable sovereign debt securities in UAE and Oman. During the year, the bank sold available-for-sale financial assets at fair value and reclassified the related available for sale (AFS) reserve of AED 913 thousands to profit and loss for the year.

## Fair value hierarchy

The table below analyses the financial instruments, measured at fair value at the end of reporting period, by level into fair value hierarchy into which the fair value measurement is categorised:

Level-1	Level-2	Level-3	AED '000 Total
37,148	(E)	.a.	37,148
			:
34,363	-	-	34,363
	37,148	37,148	37,148

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 9 Investment securities (continued)

## Fair value hierarchy (continued)

During the year, there were no transfer between level 1 and level 2 of fair value hierarchy above and no financial instruments were classified with level 3 of fair value hierarchy at any time during the current or prior year. Further there has been no change in the valuation technique in relation to the valuation of financial instruments during the year.

## Fair values

The fair value of held to maturity securities investment at reporting date was AED 48,673 thousand (2016: AED 49,271 thousand). The fair value of all other financial assets and liabilities approximates their carrying value as of the reporting date and would qualify for a level 2 disclosure under IFRS.

## 10 Property and equipment

les Total	Motor Vehicles AED'000	Furniture and equipment AED'000	Leasehold improvements AED'000	
100	=20		( 155	Cost
,	539	5,514	6,177	At 1 January 2017 Additions
1,919	S#5	729	1,190	
(33)		(33)		Disposals
39 14,116	539	6,210	7,367	At 31 December 2017
			*	Accumulated depreciation
, ,	389	4,142	3,056	At 1 January 2017
20 1,260	120	522	618	Charge for the year
(33)	i <del>o</del> s	(33)	<del>8</del> 0	Disposals
09 8,814	509	4,631	3,674	At 31 December 2017
5,302	30	1,579	3,693	Net book value at 31 December 2017
			Leasehold	
r	Motor	Furniture	improvements	
es Total	Vehicles	and equipment	and CWIP	
00 AED'000	AED '000	AED '000	AED '000	
,	539			
2,770	*		1,958	
(492)	-	(492)		Disposals
39 12,230	539	5,514	6,177	At 31 December 2016
	)			Accumulated depreciation
6,973	254	4,179	2,540	At 1 January 2016
	135	455	516	Charge for the year
(492)	-	(492)	.=	Disposals
7,587	389	4,142	3,056	At 31 December 2016
<del>-</del> :	1	=======================================	\ <u></u>	Net book value at
4,643	150	1,372	3,121	31 December 2016
es 00 39 39 54 35	Vehicles AED'000 539 - - 539 254 135 - 389	and equipment AED'000  5,194 812 (492)  5,514  4,179 455 (492)  4,142	improvements and CWIP AED'000  4,219 1,958 - 6,177  2,540 516 - 3,056	Accumulated depreciation At 1 January 2016 Charge for the year Disposals At 31 December 2016 Net book value at

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 11 Other assets

	2017 AED '000	2016 AED '000
Interest receivable Sundry debtors and prepayments	5,106 4,757	6,941 3,604
	9,863	10,545
12 Deposits from customers		
	2017 AED'000	2016 AED '000
Current and other accounts	182,299	265,666
Savings accounts	23,399	26,847
Term deposits	190,105	614,576
	395,803	907,089
13 Other liabilities		
	2017	2016
	AED'000	AED '000
Accrued interest payable	4,479	5,689
Staff entitlements (note 23)	3,386	3,461
Accounts payable and sundry creditors	9,122	5,397
Income tax payable (note 21)	9,849	2,914
	26,836	17,461

## 14 Branch capital

Branch capital represents amount transferred from the Head Office in accordance with Article 80 of Union Law No. 10 of 1980. The branch capital meets the minimum requirement of UAE Central Bank for branches of foreign banks operating in the UAE.

During prior year, the Central Bank of Oman approved additional assignment of capital of Oman Riyal of 30 million (AED 286 million) for UAE Branches, in phases.

During the year, the share capital of the Branches remained at AED 325,375 thousand. During prior year, the share capital of the Branches increased from AED 200,375 thousands to AED 325,375 thousands pursuant to the decision of the Board of Directors Meeting held on 14 December 2015. The increase in the share capital was fully paid, through a cash injection amounting to AED 125,000 thousand from the Head office National Bank of Oman SAOG (Note 25).

## 15 Legal reserves

In accordance with Article 82 of Union Law No. 10 of 1980, an annual transfer of 10% of the net profit for the year is to be made to a non-distributable Legal reserve until the reserve equals half of the Branches' capital. There were no transfers made during the year (2016: AED Nil) as the Branches incurred losses for the years 2017 and 2016.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 16 Placement from Head Office

This represents additional funding provided by the Head Office in order to meet the CBUAE requirements regarding the capital adequacy ratio. The placement is a non-interest bearing AED deposit. The placement will be progressively reduced in a manner that will not compromise CBUAE's capital adequacy ratio requirements. In accordance with CBUAE circular number 372, the Branches include this placement as part of their capital for the purpose of calculating capital adequacy ratio (note 4 (f)) in its CBUAE quarterly returns.

## 17 Net interest income

	2017 AED'000	2016 AED '000
Interest income:		
Loans and advances	79,532	101,560
Placements with banks	850	895
Income from investment securities	3,373	2,592
	83,755	105,047
Interest expenses: Term deposits	(E EDA)	(12.026)
Saving accounts	(5,594) (58)	(12,026)
Call deposits	(17)	(50) (37)
Borrowings from banks and overseas branches	(21,219)	(15,686)
	(26,888)	(27,799)
	56,867	77,248
18 Net fees and commission income		
	2017	2016
	AED'000	AED '000
Fees and commission income:		
Letters of credit	411	1,245
Letters of guarantee	2,254	2,915
Commission on acceptances	825	1,598
Retail and corporate lending fees	3,628	9,529
Others	1,540	2,402
Less: Fees and commission expenses:	8,658	17,689
Service charges	(62)	(98)
	8,596	17,591
19 Other operating income		
	2017	2016
Service charges	AED'000	AED '000
Telex charges	618	1,179
Service charges	169	162
Miscellaneous income	545	866
	1,332	2,207
		1-1

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 20 Other operating expenses

	2017 AED '000	2016 AED '000
Rent, rates and taxes Repair expenses Management fee (note 25)	7,294 1,012 2,395	6,618 784 3,167
Others	8,130	2,362
	18,831	12,931
21 Income tax		
	2017 AED '000	2016 AED '000
Balance at 1 January	2,914	8,941
Charge for the year (including prior years adjustments) Paid during the year	20,956 (14,021)	2,914 (8,941)
Taid during the year	-	•
Balance at 31 December	9,849	2,914
Charge for the year, net		
Current tax Deferred tax assets (note 22)	20,956 (45,771)	2,914 (8,394)
Deferred tax assets (note 22)	(43,771)	(0,394)
Charge for the year, net	(24,815)	(5,480)
22 Deferred tax asset		8
	2017 AED '000	2016 AED '000
Deferred tax asset are attributable to the following:		
Allowance for impairment (including prior years adjustments) Carried forward tax losses	286,581	15,755 41,971
	286,581	57,726
Movement in temporary difference during the year is as under:	,,	
Opening deferred tax asset	11,545	3,151
Created during the year	45,771	8,394
Closing deferred tax asset	57,316	11,545

The Branches are required to pay tax at the rate of 20% of taxable profits (2016: 20%). The taxable income for the year is calculated after making certain adjustments to the net profit before tax for the year and is based on management's best estimate.

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 23 Staff's other entitlements

	2017 AED '000	2016 AED '000
Employees' end-of-service benefits Others	3,339 47	3,398 63
	3,386	3,461

The Branches provide for employees' end-of-service benefits in accordance with the employees' contracts of employment and the applicable requirements of the UAE labor laws. The movements in the employees' end- of-service benefits liability are as follows:

	2017 AED'000	2016 AED '000
Balance at I January	3,398	3,085
Provided during the year Paid during the year	1,625 (1,684)	1,009 (696)
Balance at 31 December	3,339	3,398

## 24 Cash and cash equivalents

	2017 AED '000	2016 AED '000
Cash and balance with CB UAE Due from banks, Head Office and overseas branches	183,012	245,336
maturing within three months	128,615	405,861
Deposits from other banks maturing within three months	(63,063)	(316,068)
Statutory deposit with CB UAE	(32,295)	(56,599)
	216,269	278,530

## 25 Related party transactions

The aggregate balances with related parties as of the statement of financial position date are as follows:

	2017 AED '000	2016 AED'000
Placement from Head Office (note 16)  Due from Head Office and overseas branches	27,300 37,513	27,300 264,881
Due to Head Office and overseas branches (note 26)	(272,424)	(495,140)
Management fee payable to Head Office	(2,395)	(3,167)

## NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2017

## 25 Related party transactions (continued)

## Transactions with related parties

The following balances represent transactions with the Head Office and other branches which were customers of the Branches during the year. The terms of these transactions are approved by the Branches' management.

	2017 AED '000	2016 AED '000
Interest expense on deposits  Management fees charged by Head Office (note 20)  Interest income on placements	(2,740) (2,395) 430	(3,225) (3,167) 357
Compensation of key management personnel		
	2017 AED '000	2016 AED '000
Salaries and other short term benefits End-of-service benefits	2,440 339	1,988 109
Due to Banks, Head Office and overseas branches	9	
	2017 AED '000	2016 AED'000
Borrowing from banks Balances with Head Office and branches	430,011	840,950
Datances with riead Office and pranches	272,424	495,140
	702,435	1,336,090

## 27 Commitments and contingent liabilities

Commitments on behalf of customers for which there are corresponding liabilities by the customers concerned are as follows:

2017	2016
AED'000	AED '000
12,071	52,839
206,990	314,389
219,061	367,228
	12,071 206,990

## Acceptances

Under IAS 39, acceptances are recognised on statement of financial position with corresponding liability. Accordingly, there is no off balance sheet commitment for acceptances.

## 28 Customers' indebtedness for/liabilities under acceptances

Customers' indebtedness for acceptances represents the accepted documented liability amount which is recoverable from the respective customers of the Branches at the reporting date. Liabilities under acceptances represents bills of exchange, letters of credit etc where the Branches have accepted the liabilities under documentary credits at the reporting date. These assets and liabilities have been presented on a gross basis on the face of the statement of financial position às the Branches do not have a legal right of set-off.